



FIVE DAYS · SENIOR ENGINEERS · NO COST

We look at the work before we quote for it.

Nobody can scope an agent from a slide deck. The hard part is never the model — it is the eleventh edge case in your approval chain, the field your team fills in three different ways, the system whose API was last touched in 2019. That only surfaces when an engineer sits with the work. So we sit first, before there is money on the table.

TERMS	
Cost	None
Duration	Five working days
Your time	About 6 hours
Obligation after	None
The findings	Yours to keep

THE FIVE DAYS

DAY 1

90 MIN

We listen

A working session with the people who do the work daily — not the people who describe it in meetings.

DAY 2

2 HRS

We map the workflow

Every handoff, every system, every point where a person copies data between screens. You correct us until it is right.

DAY 3

OUR SIDE

We match the register

Most of what you need we have built before. We identify which of our 25 agents apply and where your systems will fight us.

DAY 4

OUR SIDE

We build one slice

A narrow working demo against a sandbox of your real data. Not a mock-up. Something your team can try to break.

DAY 5

90 MIN

We hand it over

Findings, estimate and a recommendation written plainly — build it, defer it, or do not build it at all.

WHAT YOU WALK AWAY WITH

01 The workflow map

Your process as it actually runs, automation points marked.

02 The working demo

Running against your sandbox, with its limits stated.

03 Integration risk register

The systems that will be difficult and the data that is not clean.

04 Effort & impact estimate

Ranged, not falsely precise, with assumptions written down.

05 A recommendation

One page. Build, defer, or do not — and why.

WHAT WE NEED FROM YOU

WE ASK FOR

- > About six hours of your team's time
- > Read-only sandbox or an anonymised export
- > One person who can confirm the map is right
- > A mutual NDA before anything starts

WE NEVER ASK FOR

- x Write access to a production system
- x Credentials retained after the Sprint ends
- x Your data used to train anything
- x A commitment or right of first refusal

IS A SPRINT WORTH YOUR TIME?

Good fit

- A workflow that crosses two or more tools
- Enough volume that the same shape repeats weekly
- Knowledge written down somewhere, even if scattered
- Someone who owns the outcome, not just the budget
- A willingness to be told the honest answer

Wait, and save us both a week

- You need three quotes for a scope already written
- The process is broken and automation would entrench it
- Nobody can commit six hours across five days
- The goal is a board slide saying you are doing AI
- Nothing is written down and nobody agrees on the work

AFTER THE SPRINT – TWO WAYS TO CONTINUE

OPTION A

We build it, you keep the keys

Fixed price for the scope the Sprint identified. Full source in your repository, deployed to your infrastructure, IP transfers to you.

OPTION B

An engineer inside your team

A dedicated automation engineer on monthly retainer, in your standups and your tools, shipping against your backlog. Everything built is yours.

SO WHAT IS THE CATCH?

No hidden one, but an honest one: this is how we sell. Our chance of winning good work goes up when a client has watched our engineers think rather than our salespeople present. We run a limited number of Sprints each month because they use senior engineers — if we are full, we will tell you when the next slot is rather than staffing it with someone junior.

25+

AGENTS IN PRODUCTION

25 yrs

DELIVERY RECORD

700+

ENGINEERS BEHIND US

~70%

TYPICAL BUILD REUSE

Bring us one workflow that annoys everybody.

That is all a Sprint needs to start. Five days later you will know whether an agent is worth building — from people who have already built twenty-five.

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